

# How can we help? WINNING WITH AIG



# **Underwriting Sweet Spots**



Group PA and Travel



### **Preferred Clients**

Most industrial sectors except professional sports

Businesses of all sizes from "micro" firms to multinationals

## **Group Guard**

- For "People Risk" worldwide
- Group PA & Travel
- Crisis Plus extension
- AIG owned medical assistance company
- Worldwide security expertise
- Travel app and HR managers hub
- · Award-winning pre-trip training

# AIG Accident & Health/Travel Differentiators



### **Virtual Medical Care GP** consultations

 24-hr GP access for medical advice, prescriptions, referrals.



### Virtual Medical Care **Case Management**

- · Assessments by leading medical experts.
- · Complex medical cases or second opinions.



### **Geared Up For Regional Growth**

- Dedicated PA and Travel staff in our South African offices.
- · Strong support for brokers' regional growth and client servicing.



### People Risk

- Leading the evolution of GPA and Travel insurance as client concerns evolve.
- · Concerns widening from medical risks to security related "people risk".



( Assistance

(V) Medical

Personal Accident





Leading "People Risk"

Threat of Violence Terrorism

Evacuation Sabotage Stalking Blackmail

Bribery Riot

Abduction ...and many more

Assault



### **AIG Travel App**

- "Red Button" 24/7 assistance, app check-in so employers know staff have arrived safely.
- · Award-winning pre-trip awareness training to support employers' duty of care obligations.

### **Underwriting Expertise**

- · Highly experienced underwriting and development teams.
- Rapid expert response (e.g. to requests for large per event or per person limits).



### **Driving Multinational**

- · Outstanding multinational capabilities to drive growth of global GPA programmes.
- Deep underwriting expertise across global countries and jurisdictions



### **Claims First**

- · AIG owned AIG Travel: worldwide, 24/7 medical assistance no dependency on third parties.
- · Complete alignment of claims and assistance

# Our Accident & Health/Travel Leaders

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